



**WE'VE BUILT AN
EFFICIENT MODEL FOR
IMPORTING CARS FROM
THE U.S. TO EUROPE.**

Now we're tracking down
a partner in China to launch
the reverse route — exporting cars
from China to our markets.

W8 SHIPPING
YOUR GATEWAY
FROM CHINA TO EUROPE
AND BEYOND



CHINA



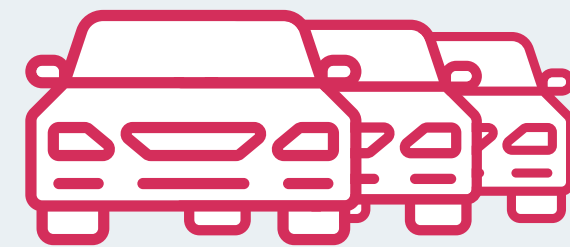
EUROPE



W8 SHIPPING
international ecosystem
of logistics and
IT solutions

2005 2025+

OVER 20 YEARS in international logistics



**10,000+
VEHICLES**

DELIVERED ANNUALLY

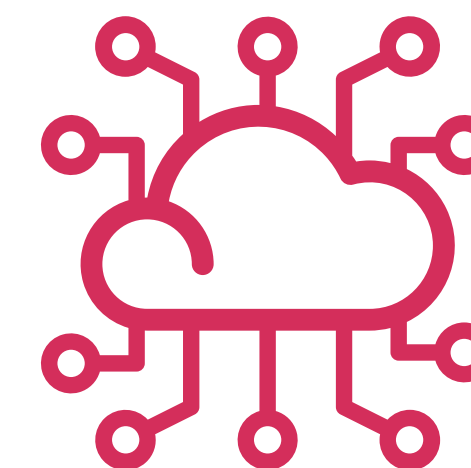
OFFICES IN



**POLAND
UKRAINE
KAZAKHSTAN
BULGARIA
GEORGIA**



Own **warehouses**, **port** contracts,
and **insurance** partners



Proprietary
IT products
for dealers
and partners.

We've combined **LOGISTICS, TECHNOLOGY, AND MARKETING** into a single ecosystem
— empowering our partners to earn more while working transparently and predictably



Strong presence across
**EASTERN EUROPE AND
CENTRAL ASIA.**

We have already established **markets, marketing infrastructure, and both B2B and B2C clients.**
Now we aim to **add China as a new source of vehicle supply.**



UKRAINE

the largest market and main logistics hub



POLAND

the gateway to the EU with a strong dealer network



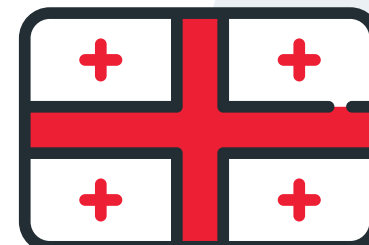
KAZAKHSTAN

a key transit and re-export center in Central Asia



BULGARIA

a new and fast-growing market with high potential



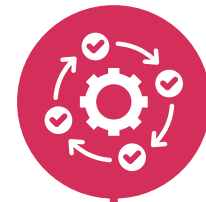
GEORGIA

a strategic hub connecting Europe and Asia, with established logistics routes and growing demand for Chinese vehicles



We help Chinese
partners sell more
**CARS IN EUROPE WITH
ZERO RISK**

W8 SHIPPING PROVIDES A FULL CYCLE OF SERVICES:



LOGISTICS: by sea, rail, and road

- Customs clearance and insurance.
- Door-to-door delivery to dealers or end clients



INSPECTION

photo and video reports, and storage

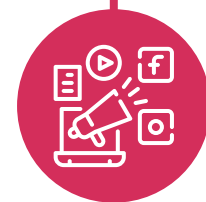


an extension for car purchases
and detailed vehicle information



DEALER PORTAL:

- Real-time tracking,
- Balances, invoices, and order history,
- Process management in just a few clicks.



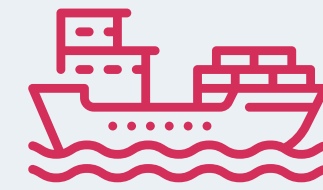
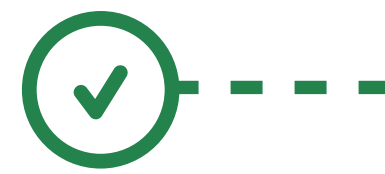
MARKETING SUPPORT:

websites, advertising, CRM, and communications.

You get ready-to-use European distribution and digital infrastructure.



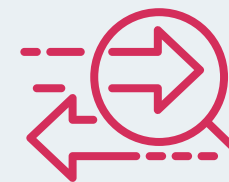
Proven model:
FROM USA TO EUROPE



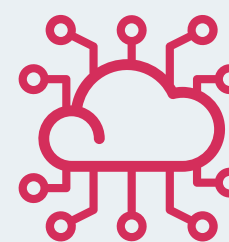
We deliver vehicles from
COPART, IAAI, AND MANHEIM



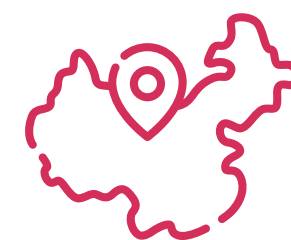
We operate our warehouse network
and trusted shipping routes



We ensure quality control
and fast delivery



The entire process is fully digitalized
through our Dealer Portal
and other company tools



We've already built a proven import model.
Now we're scaling it **to export from China**

W8 SHIPPING PROVIDES:

International logistics
and customs handling

Marketing and sales across
European and Asian markets

Full technological integration

Guaranteed distribution through
our dealer network

**WIN-WIN
COOPERATION**



CHINESE PARTNER PROVIDES:

Vehicle supply or access to new
and used cars at auctions.

Inspection, consolidation, and loading

Logistics coordination within China

Together, we create a unified supply chain

CHINA ↔ EUROPE – transparent and fully
managed within the W8 Shipping digital ecosystem

FOR W8 SHIPPING:

Expanded vehicle offering

New supply sources

Intercontinental route expansion



**STRONGER
TOGETHER**

FOR THE PARTNER IN CHINA:

Access to new markets
(EU, Ukraine, Kazakhstan, Bulgaria)

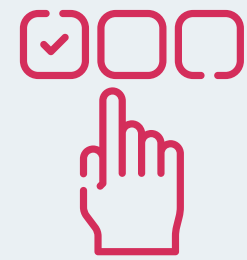
Sales through our established dealer network

Use of our IT infrastructure

Reduced risks and a fast export launch



HOW WE CAN START



SELECTION OF A PILOT PARTNER



TEST BATCH OF 5-10 VEHICLES



**DEVELOPMENT OF A
JOINT PRICING MODEL**



**LAUNCH OF A JOINT
MARKETING CAMPAIGN
"CHINA ROUTE BY W8 SHIPPING"**



W8 SHIPPING

Your Business Expert
in Global Car Logistics

 **W8SHIPPING.UA**

Ukraine

- **Kiev**, Zhylyanskaya 68
 - **Odessa**, Akademyka Fylatova, 2 k2
 - **Kharkiv**, Himnaziina emb. 4
 - **Lviv**, Akademika Andriya Sakharova St, 43
 - **Dnipro**, Oleksandra Polia Ave, 100
-

Europe

- **Poland**
 - **Bulgaria**
 - **Czech Republic**
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Asia

- **Georgia**, Tbilisi, Marjanishvili 6
- **Kazakhstan**, Almaty, Mamyr-1 26, BC QUORUM